



## **VP, Growth & Development**

<b>Location</b>	<b>Hybrid - MA/NH/VT</b>
<b>Role</b>	<b>VP, Growth &amp; Development</b>
<b>Contract Type</b>	<b>Regular, Full-time</b>

### **General Information**

The VP, Growth & Development plays a pivotal role in driving the growth and success of Great River Hydro. As a key member of the leadership team, this role will be responsible for creating and executing strategies to expand our project base, enhance brand awareness, and strengthen our position in the renewable energy industry, specifically focusing on greenfield development of renewable energy projects. The ideal candidate will have a proven track record of building relationships within the community, devising effective growth campaigns, and providing strategic leadership in the renewables sector. This role requires travel to all company sites, located in Massachusetts, New Hampshire, and Vermont.

### **Responsibilities**

- Leads all facets of project development, including site development, site evaluation, permitting, engineering, equipment procurement, construction, and final commercial hand-off;
- Manages and leads a Renewables Project Manager to successfully execute all project tasks;
- Partners and builds alliances with internal and external stakeholders to execute growth plans to position GRH for successful project delivery;
- Develops and manages budgets, timelines and milestones;
- Builds brand awareness and initiates/maintains relationships through various forms of communication;
- Leverages a variety of tools to manage the business growth process;
- Conducts market research to stay current on industry and market trends and tailors approach to remain competitive;
- Performs other related duties as assigned.

### **Qualifications**

- Bachelor's degree in marketing, business administration, communication or other applicable field of study is required;
- 15+ years progressive greenfield project development experience;
- Possesses a working knowledge of the renewable energy industry and markets;
- Excellent project management and organizational skills;
- Builds constructive and effective relationships, and establishes rapport; relates to



- people at all levels inside and outside the organization;
- Demonstrates effective and empathetic leadership skills with the ability and willingness to delegate and provide direction to others;
- Energetic about challenges, self-motivated and able to focus on long term objectives and push for results;
- Community oriented, open, and professional communication skills (verbal and written, business emails, presentations, etc.) coupled with active listening skills;
- Strong time-management skills with a proven ability to meet deadlines;
- Ability to travel as needed throughout MA, NH, VT; and
- Highly proficient with all common and necessary software tools to complete the job.

Direct inquiries related to this posting to:

Katie Hayes